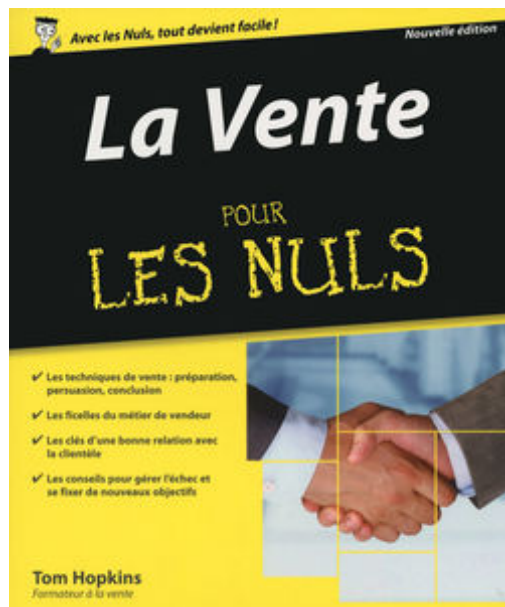


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À travers de nombreux exemples concrets et conseils pratiques, vous apprendrez comment :

- vous en sortir dans toutes les situations ;
- maîtriser toutes les techniques de vente ;
- développer des qualités indispensables, comme l'art de la persuasion.

Et puisque négocier, convaincre, persuader... (en d'autres termes : vendre ses idées) s'appliquent à toutes les situations de la vie quotidienne, acquérir la maîtrise de la vente vous permettra également d'améliorer vos relations interpersonnelles pour atteindre, peut-être, plus de bonheur et de satisfaction.

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